

# Mohit Malviya

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## Professional Summary

An aspiring Associate Product Manager having skill sets in Product Development, Management, and Consulting with 3+ years of experience in the B2B SaaS industry. Granted 3 Australian Patents and published Research papers in IEEE Access and Springer, interested in solving user problems.

## Work Experience

### Career Accelerator Program - Product Management Fellow, Upraised, India

July 2022 - Present

- **PRD 1:** [Enabling users to buy from local stores through the WhatsApp Messenger](#)
- **PRD 2:** [Enhancing the Subscription Purchase Experience for Bumble Users](#)
- **Product Teardown:** [Fitbit app](#)

### Senior Product Executive / Associate Product Manager, Wipro Limited, Bengaluru, India

July 2022 - October 2022

- **Customer Management:** Contributed to the development of a high-priority regulatory 5G Li-fi Healthcare prototype by collaborating with cross-functional teams to cognitantly furnish the needs & wants, and required user research, improving maximum services supported via **30%**.

### Associate Product Consultant, Wipro Limited, Bengaluru, India

September 2020 - July 2022

- **Customer & Stakeholder Management:**
  - \* Piloted the 5G Edge Computing initiative with Intel inter-business units by performing customer interviews & vital market trends' analyses, and applying product & business strategies, due to which Intel OpenNESS officially declared Wipro as a partner company.
  - \* Prototyped marketing collaterals and mockups for **10+** solutions used at **100+** customer demos. Comprehensively quantified in-depth actionable infographics, & expressive storytelling angles for prospective customers.
  - \* Handled various CxO-level tech-business demonstrations across multiple industries. Resulted in greater acceptance of investments and Wipro's Partners by **2x**.
  - \* Aided in systematically writing White papers across 5G tech-business prototypes, which significantly helped Senior Management and stakeholders evaluate projects' success at multidisciplinary levels.
- **Project Achievements:**
  - \* Remodified the overall Nokia's Edge platform marketplace website designs by securely prioritising the strategy & organization of chief UX/UI & engineering/data trade-off features, achieving a **25%** increase in the potential Engagement & Retention KPIs.
  - \* Spearheaded the refinement of a Central Management Infrastructure by assessing the metrics across analytics APIs and streamlining the management of Azure support services, which reduced CPU processing cycles by a minimum of **40%**.

### Project Engineer, Wipro Limited, Bengaluru, India

July 2019 - September 2020

- **Customer & Stakeholder Management:**
  - \* Prepared and deployed a 5G Cognitive Network Automation prototype by analysing real-time network congestion ML models. Achieved the complete ML design with **87%** accuracy and an increase in Customer Satisfaction Index for analytics services by **15%**.
  - \* Engineered a real-time 360 degrees AR Dynamic Augmentation video control feature for a 5G Remote Classroom prototype, rationalising major computational requirements on customers' UX web by **43%**.
  - \* Formulated and maintained prototypes' technical documents, effectively contributing towards a clear roadmap for future projects' sprints between stakeholders & assigned teams.
- **Project Achievements:**
  - \* Contributed to realise a 5G video conferencing prototype for the Toronto Airport Command Center by leveraging Open Source technologies (like Jitsi) and Network Hairpinning Architecture. Yielded in achieving the launch state in a record time of **4** months.
  - \* Re-established a 5G Enhanced Contextual Ads prototype by implementing computation algorithms to incorporate the Mobile Edge Computing node's analytics & offloading techniques, which led to more than **80%** run-time improvement in debugging measures.

## Education

### Career Accelerator Program - Product Management, Upraised, India

July 2022 - Present

- UX/UI Design · User Research · Problem Solving · Product Requirements & Tech Specs Documentation.

### B.Tech C.S.E., VIT, Chennai, India

July 2015 - April 2019

- Secured 10/10 GPA and was one of the CSE Branch Toppers among approx. 350 students in the 8th Semester, with an overall 8.79/10 CGPA.
- Held Senior Committee Member positions for the Rotaract, ACM, Android, Dance, and Enactus Clubs.

## Patents & Research Papers

- Networked & coordinated with international faculties to methodically grant Australian patents and publish formalised research papers on various streams, demonstrating different angles of innovative solutions and providing unique insights into investment priorities, planning and research areas, partnership opportunities, time to market & disruptive technologies within a brief span of **1** year. ([Learn More](#))

## Skills

**Languages:** Python, HTML, CSS, JavaScript, AngularJS, MySQL.

**Interpersonal:** Adaptable, Collaborative, Emotional intelligence, Communication, Team & Time management.

**Product Management:** UX/UI Design, User Research, Business & Competitive Analysis, Problem Solving, Agile Methodology, Cross Functional Collaboration, Stakeholder Management, PRD documentation, Wireframing.

**Tools:** Jira, Figma, Notion, Advanced Excel, Power BI, Word, PowerPoint, Postman, Google Analytics, Draw.io, Tableau.

## Leadership & Achievements

- Represented Wipro's CTO-5G department by attending external events like IMC & Nokia Innovation Day and demonstrating 5G prototypes' presentations to Senior Members, expanding Wipro's Innovative solutions and valuable connections across various industries.
- Received an overall Outstanding Contribution objective rating by Wipro's CTO-5G Program Manager after completing the first year.
- Secured a 100% score in Wipro's Business Analysis Level-2 Project skill assessment in 2020.
- Rendered a Good Performance as a Captain of the VULCAN 11 Cricket team and secured the 1st position in the Cricket Men event held during the VIT's Vibrance Fest 2019.
- Delivered exemplary performance as a General Manager in the ACM's Hack-OverFlow 2018 Chennai Chapter Hackathon held in VIT.