

Sidharth Kumar

Aspiring Product Manager

I am an aspiring product manager with experience in building products and a proven track record in understanding customer pain points and finding solutions to aid business growth. I have experience in working in cross-functional teams and collaborating with designers, developers, and stakeholders to deliver high-quality products.

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WORK EXPERIENCE

Team Lead - Security Analyst ZeroFOX

01/2021 - Present Bangalore, India
SaaS product, Protecting Customers from external Threats

Achievements/Tasks

- I spearheaded the creation of team objectives and convinced stakeholders to automate, **reducing manual labor by 60%**
- As a UX expert, I saved bandwidth and increased efficiency of **the operation by 30%**
- Developed threat playbooks and strategies, which **increased revenue per customer by up to \$55,000.**
- Collaborated with cross-functional teams to identify new opportunities and develop solutions that drive companies success and growth
- Implemented systems to track and analyze team performance and provided recommendations for improvement
- Assisted PM in Building automated tool for internal team by creating user flow, prioritized pain points and defining the product roadmap
- Lead a team of **15 Security analysts**
- Learned different Skills like MS Office, Shell Scripting, Python in a **short span** and implemented them to automate and aid business requirements

Platform Data Specialist ZeroFOX

01/2020 - 12/2020

Achievements/Tasks

- Hunting and analyzing various threats for **600+ customers** across **multiple digital platforms.**

EDUCATION

Product Fellow Upraised

04/2022 - 07/2022

CAP - Product Management

- Learned to solve problems in structured ways
- Learned how to test hypothesis and implement solutions from ideation to shipping
- Product Portfolio:
<https://zaap.bio/sidharthkumar-s>

B.Tech (Petroleum Engineering) Rajiv Gandhi College Of Engineering

07/2015 - 04/2019

Chennai

SKILLS

Product Development

Resource Planning

Agile Methodology

Product Roadmap

Stakeholder Management

UX Design

Product Strategy

Customer Empathy

Figma

whimsical

Jira

Data Analysis

Python

Problem Solving

GTM strategy

SQL

Mixpanel

Google Analytics

Data Analytics

Miro

UXPin

CERTIFICATIONS

UX Intensive Program - Design Essentials
(01/2022 - Present)

Product management: Building a Product strategy
(01/2023 - Present)

Product management: Building a Product roadmap
(01/2023 - Present)

Learning JIRA (02/2023 - Present)

Create a go-to-market plan (01/2023 - Present)

ACHIEVEMENTS

Creative innovator (01/2021 - Present)

For Solving multiple problems in operations with simple solutions

Ultimate Teammate (01/2021 - Present)

For being available and helping others to be the best in their role

Tech Impact award (05/2020 - 07/2020)

For displaying outstanding performance over other team members