

Saharsh Ajmere

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Profile

An aspiring product manager who is fascinated by business, technology, and its role in impacting people's lives at scale.

Skills

Product management
Market research and analysis
Problem solving
User-centered design and wireframe creation
Cross-functional team leadership
Stakeholder management and collaboration
Data-driven decision making
Strong communication

Education

Bachelor in Business Administration, MIT-WPU, Pune

2018 – 2021

- Major in Finance and minor in Entrepreneurship
- Cumulative GPA of 9.27

Projects

Finance Project

Credit as a huge underpenetrated market in India

Extra Curriculars

- Elected as **Head Lobby Representative** at SHND Boarding
- **Chief Leader** of a team at 'Marketplace Simulation' and won 1st place position
- Active **member of E-Cell** MIT-WPU and arranged various business talks in the college
- Was a part of the **marketing committee** at the annual college fest in the college
- Participated in **MUNs**
- **Volunteering experience** at Robinhood Army distributing meals for the homeless from the entire surrounding
- Worked on a **service based business idea** for a business case study

Professional Experience

Product Fellow, *Upraised*

08/2022 – present

Product Portfolio [link](#)

- **PRD** - Inshorts- Introducing Opinion Trading on the app
Adding up a new feature of Opinion trading on Inshorts to add up new business vertical [link](#)
- **PRD** - Improving engagement of Quora
Improve engagement of Quora by introducing video feature [link](#)

Assistant Manager-Credit and Operations,

Apollo Finvest

08/2021 – 12/2021

- Onboarding lending partners by **understanding their products and requirements**
- Working closely with engineers to create and **integrate lending APIs**
- Creating **customer journey flows**
- Collaboratively worked in **across functional role** right from tech, credit, business, to accounts
- Underwrite credit worthiness and **risk assessment** of potential borrowers
- Daily disbursements of loans
- Prepare and deliver different types of reports to the management

Finance Intern, *H&R Block*

08/2019 – 08/2019

- **Primary point of contact** for clients, addressing their concerns and providing timely, accurate information
- Facilitate the **resolution of client issues**, working with relevant departments to find solutions
- Monitor client satisfaction and identify areas for improvement

Certificates

- NPTEL- Design Thinking: A Primer
- APPI Certified Paragliding Pilot
- Foreign Language: German
- Excel for beginners